

ICBI32 Session Grid



TRACK/ ROOM	MONDAY 9:30 - 10:45 AM	MONDAY 11:15 AM - 12:30 PM	MONDAY 2:45 - 4:00 PM	TUESDAY 9:30 - 10:45 AM	TUESDAY 11:15 AM - 12:30 PM	TUESDAY 2: 45- 4:00 PM
Operational Best Practices for Entrepreneurship Centers DALLAS BALLROOM A1	Redevelopment and Expansion: Transitioning Into a Bigger and Better Entrepreneurship Center	Next Wave Entrepreneurship Centers: Building a Sustainable Model	Entrepreneurship Center Funding: Government and Private Sector Opportunities	Metrics That Matter: Tell Your Entrepreneurship Center's Story Through Powerful Key Performance Indicators	Putting Our Money Where Our Mouths Are: How to Build Non-Dilutive Fund Bases for Small Businesses	Intelligent Graduation Strategies: Helping Clients Exit Well and Stay Local
Innovative Programs for Serving Entrepreneurs DALLAS BALLROOM A2	Soft Landings 101: Bringing the Best Global Clients To Your Doorstep	SBIR Whisperers: Secrets to Helping Clients Secure Funding	Secrets to Coaching Entrepreneurs to Success	Overcoming the Entrepreneurial Community's Crazy Focus on Investment Versus Customers	Lean Planning : Finding the Right Amount of Planning to Support Any of Your Clients	Think Global, Innovate Local: Adopting Offerings to Fit Your Ecosystem
Building Thriving Entrepreneurial Ecosystems DALLAS BALLROOM A3	Connecting the Dots: Fostering Collaboration and Creating Effective Partnerships	Mind the Gaps: Expert Advice to Plan and Sustain an Agile Ecosystem	Creating Inclusive Ecosystems and Practices for Growing and Scaling Minority-Owned Businesses	Innovation Ecosystem Models	Ecosystem Asset Mapping for Free: The Best Resources to Assess Your Region	The Role and Design of Pre-Incubators for Regional Industry Clusters
Inclusion and Strategic Partnerships in Entrepreneurship Programs DALLAS BALLROOM D1	Effective Marketing & Pipeline Development Strategies on a Limited Budget for Your Entrepreneurship Center	Nabbing Large Customers for Your Entrepreneurs: Powerful Tactics for Engaging with Technology Scouts	The Rise of Sophisticated Accelerators and Super Hubs	Corporate Investment in Entrepreneurship Centers	Activating Startup Culture	Arbitrage in Black and Brown Founders: Accelerating New Majority Entrepreneurs from High Potential to High Growth
Specialty Programs DALLAS BALLROOM D2	Future of Food Incubation: Trends in Fostering Food Entrepreneurship	Ten Tips for Delivering High Impact Incubation Programs for Women and Minority Entrepreneurs	Growing Money In Rural Communities: Best Practices for Entrepreneur Support in Low Population Densities	Best Practices in Clean Energy	Building Successful University-based Entrepreneurship Centers	Working with Students/ Youth: Promoting Entrepreneurship as an Early Career Option
Discussion Sessions DALLAS BALLROOM D3	The Young and Restless: Building a Career and an Entrepreneurship Center			Building Social Capital to Improve Success	Measuring Impact: An Informal Conversation	