



**2020 InBIA
Awards
Application**

Each year, the International Business Innovation Association (InBIA) recognizes business incubators and entrepreneurship centers with proven track records of excellence. These organizations and the outstanding companies they serve are the foundation for regional economic growth in communities around the world. InBIA's awards celebrate the heart of business incubation and entrepreneurial economic development organizations. We're looking for high impact entrepreneurship programs that showcase excellence in sustainability growing companies that drive economic growth.

Please note: Only current InBIA members are eligible to submit applications. The deadline is:

Entrepreneurship Center Client Awards Category:

Entrepreneurship Center Client Award: Outstanding Client

Entrepreneurship Center Awards Categories:

Entrepreneurship Center Award: Rural-based

Entrepreneurship Center Award: Specialty

Entrepreneurship Center Award: Mixed-use

Entrepreneurship Center Award: Technology/Science

Entrepreneurship Center Award: Most Innovative Center

Top Awards

Dinah Adkins Entrepreneurship Center Awards

Randall Whaley Award

InBIA Member

1. InBIA Member *

Yes

No

Is your center an InBIA Member? Please note that ONLY InBIA members can apply for these awards

Award Application

2. Please select the award(s) for which you are applying *

Dinah Adkins award and the Randall M. Whaley award will be given from the aggregated pool of applications below. Winners will be notified by early March and must attend the award banquet in order to receive their award.

Additionally, please follow the directions below for the proper method of applying:

Each applicant can apply for only one of the following award categories:

1. InBIA 2020 Technology/Science entrepreneurship center of the year
2. InBIA 2020 Mixed-Use Entrepreneurship Center of the Year
3. InBIA 2020 Specialty Entrepreneurship Center of the Year (food, fashion, arts, makerspaces)

Whether they apply for an award from category 1-3, any center may apply for either or both (as applicable) of the awards in category 4 and 5:

4. InBIA 2020 Rural-based Entrepreneurship Center of the Year (less than 50,000 population within 50 miles of location)
5. InBIA 2020 Most Innovative Entrepreneurship Center of the Year

Any center, whether or not it applies for an award for itself from categories 1-5, can nominate as many client companies as it wishes for an award from category 6:

6. InBIA 2020 Outstanding Client Entrepreneurship Center Client of the Year

- 1. Technology/Science Entrepreneur Center of the Year
- 2. Mixed Use Entrepreneur Center of the Year
- 3. Specialty Entrepreneur Center of the Year (food, fashion, arts, makerspaces, lifestyle)
- 4. Rural-based Entrepreneur Center of the Year (less than 50,000 population within 50 miles of center location)
- 5. Most Innovative Center of the Year
- 6. Outstanding Client of the Year

3. Please indicate if you are a Technology-based program.

Yes

No

Outstanding Client of the Year Award

Page description:

All entrepreneurship center managers have clients of which they are particularly proud. The InBIA Outstanding Client of the Year Award provides the opportunity to showcase these clients to the industry worldwide and to the public.

Eligible companies:

- ◆ Must be formal clients of an InBIA member entrepreneurship center.
- ◆ Can be either in-house clients, virtual clients or receive full services through the entrepreneurship center's affiliate (outreach) program. Companies that have participated only in a stand-alone program (microloan borrower, seminar open to public, etc.) are not eligible.

4. Client company name *

5. Client website

6. Client contact name *

7. Client contact title *

8. Client contact email address *

9. Client contact phone number *

10. Month/year client company entered the program *

11. Describe in layman's terms the company's product or service; what market need(s) it addresses; and the company's business plan to capitalize on its market. *

12. Describe the company's accomplishments and explain why the company should be considered for this award. Relevant factors include, but are not limited to, rapid growth, important clients, investments obtained, achievement of goals, awards or grants obtained, overcoming significant obstacles, and development of a unique technology, product or service. *

13. Provide the following metrics on the client company when it entered the program: *

Total Number of employees

Number of part-time employees

Total revenue

14. Provide the following metrics for 2019: *

Total number of employees

Number of part-time employees

Total revenue

You may attach up to four (4) enclosures to help demonstrate the success, such as an electronic incubator brochure, newsletter, annual report, packet of one to five (1-5) scanned news clippings, award/recognition materials, etc. Material must be in English or provide a translation.

No one individual file can be greater than 2MB. For larger documents you may also include a link.

15. Link address

16. File Upload 1:

Browse...

17. File Upload 2:

Browse...

18. File Upload 3:

Browse...

19. File Upload 4:

Browse...

Entrepreneurship Center Name

20. Entrepreneurship center name *

Primary Contact Information

21. Primary entrepreneurship center contact information *

Full Name

Contact Title

Street Address

City

State

Zip

Country

Email Address

Phone Number

URL

General Entrepreneurship Center Information

22. Number of years as an InBIA member *

23. What year did your center start accepting clients? *

24. Number of employees *

25. Gross square footage *

Current gross sq ft (include space permanently rented to anchor tenants who do not receive entrepreneurship center services)

 sq ft

26. Program integrations *

How does your program integrate the activities of the broader economic development goals and strategies for your community? Please be brief.

27. Board of directors contact *

Board member we can contact to validate submitted information.

First Name

Last Name

Title

Email Address

Phone Number

28. Mission statement *

29. Program goals *

Briefly describe up to three program goals

30. Business services *

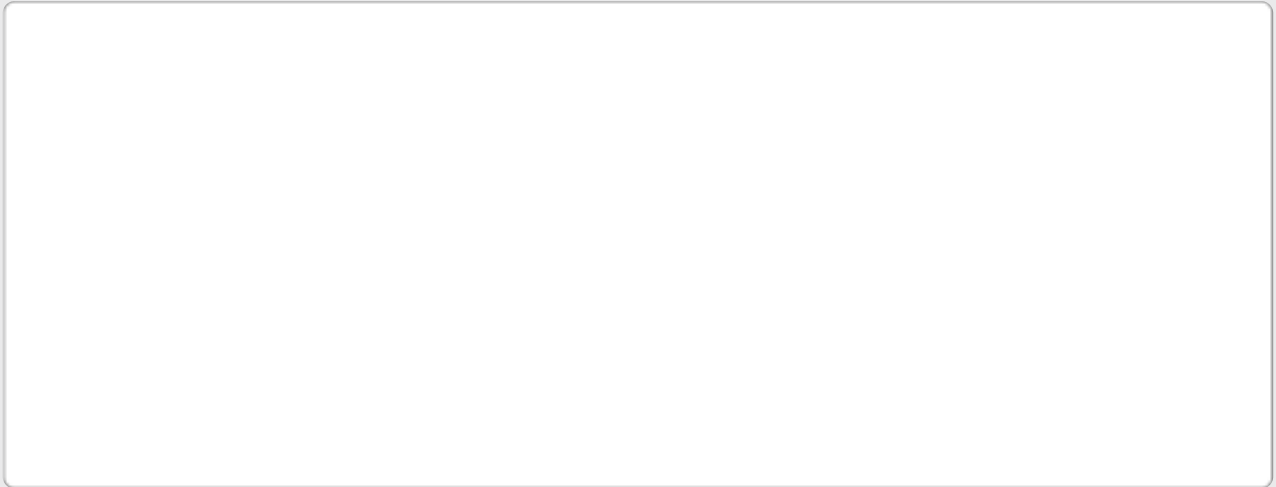
Please describe the business services your program offers its clients and how these services are delivered. Include any innovative systems, fees, partnerships or other strategies that enhance the overall program and are unique to your community

31. Programs offered *

- Pre-Incubation
- Incubation
- Acceleration
- Soft Landings
- Coworking
- Maker Space
- Technology Transfer or Commercialization
- Student Entrepreneurship Center
- Private Dedicated Space/ Production Space
- All of the above

32. Events hosted *

List the events you hosted during the year. Please include average number of attendees, community partnerships, sponsors, and any other pertinent information

A large, empty rectangular box with a thin black border, intended for the user to list events hosted during the year. The box is currently blank.

33. Industries served *

- Aerospace
- Agribusiness
- Arts
- Bioscience
- Clean Energy
- Clean Tech
- Defense/Homeland Security
- Electronics
- Fashion
- Food
- Lifestyle
- Medical/Services/Technology
- Retail
- Telecom
- Tourism
- Other - Write In (Required)

*

34. Application process *

Do you have an application process through which you vet potential/future clients?

- Yes
- No

35. Client demographics *

What percentage of your tenants/participants are local, non-local or international? Example: Local 60%, Non-Local 40%, Interational 0%

36. Graduation policy *

Do you have a policy and procedure to exit your companies?

- Yes
- No

37. Mentoring network *

Do you have a mentor network?

- Yes
- No

IMPACT

Page description:

Describe your program's most significant accomplishment. How is this accomplishment measured? Address the entrepreneurship center's role in the community and how it has made a positive impact by maximizing the success of emerging companies.

38. Program impact *

Please describe the impact your program is having on regional economic development and the broader community.

39. Management information systems *

Do you maintain a management information system, collect statistics, and other information necessary for ongoing program evaluation? If yes, which MIS system do you use?

Financial Stability

40. How many clients did you serve and how many jobs were created in the last 3 years? *

	2017	2018	2019
Number of clients served	<input type="text"/>	<input type="text"/>	<input type="text"/>
Jobs Created	<input type="text"/>	<input type="text"/>	<input type="text"/>

41. Financing

Please describe how your program's development was financed as well as how current operations are financially sustained.

42. Finances

Describe your entrepreneurship center's finances (most recent fiscal year in US dollars), indicating sources of revenue and the percentage of revenue each source represents in total funding. Be sure to include any innovative approaches to generating revenue.

	Source 1	Source 2	Source 3
Revenue	<input type="text"/>	<input type="text"/>	<input type="text"/>
Percentage of Revenue	<input type="text"/>	<input type="text"/>	<input type="text"/>

Please describe any innovative approaches your center takes to generating revenue

43. Do you have a financial sustainability plan?

- Yes
- No

Income statement *

Browse...

44. Balance sheet *

Browse...

45. What is the average salary for your management team? *

Number of staff

Average Salary

Companies you have helped

Page description:

Provide two significant client case studies that exemplify how effective your entrepreneurship center has been. Where appropriate, provide statistics to support your statements (company revenues, new products)

46. Case Study 1 *

Copy of Case Study 2 *

Additional Supporting Materials

Page description:

You may attach up to four (4) enclosures to help illustrate the innovation or impact, such as an electronic marketing brochure, newsletter, client information packet, annual report, packet of one to five (scanned) news clippings, award/recognition materials, etc. Material must be in English or provide a translation. No one individual file size can exceed 2MBs. You may also provide a link to where your documents are stored.

47. Link Address

48. File Upload 1:

Browse...

File Upload 2:

Browse...

File Upload 3:

Browse...

File Upload 4:

Browse...

Thank You!

Thank you for applying for InBIA's 2020 Entrepreneurship Center Awards. Your response is very important to us.

Your completed application has been sent to the judges. Good luck! We'll see you at ICBI34, where we will be announcing the awards. If you are not yet registered, please follow this link to learn more <https://inbia.org/icbi34/>